

# Contract Opportunities with DOE



U.S. DEPARTMENT OF  
**ENERGY**

Energy Efficiency &  
Renewable Energy

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Golden Service Center

# EERE through Golden Service Center is releasing

- **Business Administration (BA) Support Services 8(a)**  
IDIQ Base + 2 Option Years Value: \$30,000,000  
Anticipated Release Date NTL 6/22/13
- **Communication Support Services 8(a)**  
Base Year + 3 Option Years Value: \$16,000,000  
Released 6/7/13
- **Conference Logistics 8(a)**  
Base Year + 3 Option Years Value: \$6,500,000  
Anticipated Release Date 6/13/13
- **Technical Development (TD) Support Services 8(a)**  
Base Year + 2 Option Years Value: \$85,000,000  
Anticipated Release Date In Development Stage
- **Appliance Standards Analysis and Regulatory Support Services (ASARSS)**  
In development stage – no additional information available

# Trends

- EERE is Fast Paced and requires a Broad Range of Services that typically include;
  - IT
  - Scientific/Technical
    - Wind, Solar, Building Science, Vehicles, Hydrogen & Fuel Cells, Geothermal, Water, Government Energy Management
  - Business Administration
  - Office Supplies
- EERE will be using GSA Schedules, GWACs, Agency Strategic Sourcing BPAs. Fewer “open market” contracts.
- MOBIS, NNSA BPAs and PES used.

# Winning Strategies

- Orders come to the GO Office fast and successful vendors are ready!
- Across the org, EERE promotes a SB FIRST policy.
- Partnering and Teaming is the key.
  - Business arrangements are the path forward.
- Must Do's:
  - Register with SBA in SAMs
  - Self certify and/or begin 8(a) application if appropriate
  - Register in FedConnect (EERE's interface with FedBizOps)
    - Sign up for customized notices according to NAICS codes
  - Respond to Sources Sought notices
  - Reach out to your SBA district contact – establish contact
  - Call the CO when you see an opportunity to explore